



## President's Letter



**Sandra Fernandez**, CRS,GRI,PMN,TRC,AHWD,CIPS,SFR, CDPE,CRB,BPOR,SRS,ART,MRP

The winds of change will push you to a new level if you just spread your wings! We aren't in the Real Estate business to be average, we want to pursue excellence! This is why we are CRB. Every day I hear someone say that they are "waiting for the good times to return". Just what does that mean? For most of the REALTORS who expresses that philosophy, it means just sitting, complaining and waiting for something to happen. Well, something actually is happening every day and if we aren't part of the "happening" we will get lost and will never be able to return to the work we love. Sounds harsh? It is, but its real truth that we have to face. Don't let it happen to you, become a CRB.

A bright light radiates from your national CRB, who spends countless hours in the decision making process in order to bring the members the tools and education to keep them top in the profession.

I will also like to thank our sponsors who's contribution ensure that all our events and educational programs with the Florida CRB chapter to be a success. Their contributions are invaluable, and if anyone is interested in sponsorship you may contact me Sandra Fernandez at [sandra@fernandezhomes.com](mailto:sandra@fernandezhomes.com) or (305)-342-2960.

The success of any organization depends on the combine efforts of their leaders and for this being said I would like to thank my 2015 Board of Directors: Andre Boutte, President-Elect; Vicky Santana, Secretary; Honorah Giumenta, Treasure and Elizabeth Ruvo Immediate Past-President.

## NAR National Convention

### San Diego Meetings



CRB Leadership in front of REBI Display

#### Gold Sponsors



#### Silver Sponsors



The Arrow Exterminators Family of Companies  
[arrowexterminators.com](http://arrowexterminators.com)

### Frank Kowaski Honored



#### Event Sponsors





## Leadership 2015 Officers:



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**Sandra Fernandez, CRB, CRS**

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**Vice President:**

**Andre Boutte, CRB**

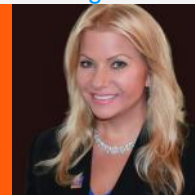
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**Secretary:**

**Vicky Santana, CRB, CRS**

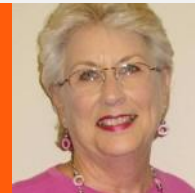
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**Past President:**

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Mid-Winter Meetings

Meeting Dates: Jan. 27-31, 2016

Host & Sponsor

